

# Joint Working Initiatives





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## Transparency, Trust and Opportunity

**Ipm** and Homeowners share the common goal that is 'To Properly maintain Developments and Properties and sustain Property Valuations'. Joint Working is the best way to achieve this and that is why **Ipm** work with homeowners to develop open and transparent Joint Working opportunities that deliver this mutual objective.

#### Homeowners and **lpm** - Joint Working Forums

**Ipm** actively encourage meetings with our Clients and offer assistance in the formation of Homeowners' Associations and Committees. Joint Working forums create the opportunity and platform for open discussion and debate amongst our Clients and **Ipm** representatives, on the issues that surround property maintenance and management, to ensure property valuations are sustained for the future.

## Joint Working Success at St Germains

St Germains is a prestigious development in Bearsden, Glasgow. In 2006, the Homeowners Association appointed **Ipm** as their Property Management Company. **Ipm** have since worked tirelessly, together with the Residents Association and Committee, to address residual property management issues outstanding from the previous property managers and prepare, plan and execute a 10 year Maintenance Programme of works.

Over the past 8 years, projects have been agreed, worked and completed to enhance the development and prolong the life of the building fabric, ultimately sustaining and increasing property valuations. In December 2015, the worth of this Joint Working approach was confirmed, with an apartment being sold at a record high £value. Danny Miller, Chairman of the St Germains, Residents Association said this result was, "A feather in **lpm**'s cap, for their regime of maintenance and repair."

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# Transparent and Accurate Budget Information

**Ipm** operate independent development bank accounts, meaning that unlike other Property Managers, we work together with Homeowners' Associations and Committees in the provision of transparent and accurate budget information. This Joint Working approach provides our Clients with advance detail on anticipated costs and retrospective financial analysis on actual costs incurred during a given period. It also ensures our Clients are provided with the financial information necessary to help make informed decisions.

Ipm are committed to continued investment in Client Communication

**Ipm** Doing it the right way

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